



October 5, 2009

The Organization for Educational Technology & Curriculum (OETC)  
Attn: Thomas Richards, Executive Director  
14145 SW Galbreath Dr  
Sherwood, OR 97140

RE: Apple's Sole Source Letter

Dear Mr. Richards:

Apple Inc. ("Apple") is, and will continue to be, the sole source of Apple and Macintosh branded hardware products to you. An Apple or Macintosh branded product is one manufactured or sold by Apple with the Apple logo.

In general, Authorized Apple Resellers are not authorized to sell standard Apple hardware products to public and private nonprofit educational institutions in the United States, including yours. Exceptions exist, however, including the following: (1) Apple does authorize certain Value Added Resellers ("VARs") to sell standard Apple products to educational institutions if those products are combined with proprietary, added enhancement "Solutions Systems"; (2) a few resellers are allowed to sell consumables (toner cartridges, for example) to educational institutions; and (3) under very limited circumstances, Apple authorized resellers may be permitted to sell a limited amount of product, usually at the end of the product's commercial life, to education customers. Additionally, a few Authorized Apple Education Agents ("Agents") are allowed to act on behalf of Apple to promote the purchase of Apple products from Apple by select higher education institutions and K-12 schools. In all such cases, the resellers are responsible for establishing their own resale prices. Apple is not involved in their pricing decisions. While the use of Agents and VARs allows Apple to extend its presence in the education community, it does not affect Apple's status as your sole source of Apple products.

In your case, Apple will continue to have a direct sales and purchasing relationship. Apple has no present intention to utilize agents, and has not authorized any reseller to provide Apple products and services to you.

Please be reminded that because, with the few exceptions noted above, Apple authorized resellers are prohibited from selling in the education market by the terms of their contracts with Apple. The sale of products into these markets, by anyone, other than Apple generally cannot occur unless an Apple reseller has breached its contract with Apple. You can count on Apple to continue to be your sole source for all of the Apple branded products and services that you purchase in the ordinary course of your product acquisition.

Sincerely,

A handwritten signature in black ink, appearing to read 'Jonathan M. Lieu', is written over the word 'Sincerely,'.

Jonathan M. Lieu  
Contracts Manager

Apple Inc.  
1 Infinite Loop  
Cupertino, CA 95014